

## Instructions:

Cut out the bingo cards below. Read out definitions, scenarios, or examples of business terms. Players mark the correct word on their card. First to complete a row (horizontal, vertical or diagonal) shouts 'BINGO!' and wins!

## **Bingo Card**

Product	Revenue	Business Plan	Innovation	Budget
Profit	CEO	Sales	Customer	Strategy
Risk	Branding	FREE	Cost	Pitch
Logistics	Loss	Demand	Break-even	Target Market
Investment	Supplier	Marketing	Entrepreneur	Staff

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## Clue Bank (Read these aloud as Bingo prompts)

- "The money a business makes after all expenses are paid"  $\rightarrow$  **Profit**
- "A person who starts their own business" → Entrepreneur

- "The group of people a product or service is aimed at" → Target Market
- "A plan that outlines goals, strategies and finances" → **Business Plan**
- "Bringing something new or improved to the market" → Innovation
- "What you need to spend to produce a product or service" → Cost
- "This role is the highest-ranking person in a company" → CEO
- "The total money made before expenses" → **Revenue**
- "A person or company who provides goods/services to another business" → Supplier
- "The point at which revenue equals costs" → **Break-even**
- "This is when more money goes out than comes in" → Loss
- "Where a company stores and moves its goods" → Logistics
- "A financial plan for your money" → **Budget**
- "The process of promoting and selling products" → Marketing
- "People employed by a business" → Staff
- "The name, logo and design that sets a business apart" → Branding
- "An item or service that a business sells to meet customer needs" → **Product**
- "This space is your lucky break no clue needed!" → FREE
- "The chance a business takes that something might not go as planned" → Risk
- "Money put into a business in hopes of making a future profit" → Investment
- "How much people want or need a product or service" → **Demand**
- "The person who buys or uses a product or service"  $\rightarrow$  Customer
- "The exchange of goods or services for money"  $\rightarrow$  Sales
- "A plan of action designed to achieve business goals" → Strategy
- "A short and persuasive presentation to attract support or funding" → Pitch